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Market Position

Compare Hera results to sector performance

This tool allows to compare the Hera **latest 6 years first half results** to the performance of the other Italian local utilities.

You can choose the time period and the main economic and financial figures.



| | | | |
|--------|-------|--------|--------|
| 6.88 | 1.12 | 111.28 | 2.28 |
| 6.43 | 2.88 | 118.88 | 8.28 |
| 5.98 | 1.18 | 118.88 | 8.28 |
| 15.83 | 1.18 | 122.13 | 8.28 |
| 71.28 | 1.18 | 122.13 | 8.28 |
| 18.83 | 2.38 | 125.33 | 2.78 |
| 175.58 | 3.02 | 187.18 | 8.17 |
| 120.03 | 1.85 | 128.83 | 2.81 |
| 181.88 | 1.25 | 131.73 | 8.58 |
| 123.23 | 1.90 | 197.76 | 10.11 |
| 187.18 | 3.20 | 197.76 | 10.11 |
| 128.43 | 2.38 | 197.76 | 10.11 |
| 192.46 | 10.34 | 197.76 | 10.11 |
| 129.83 | 2.38 | 197.76 | 10.11 |
| 197.76 | 3.60 | 1.38 | 3.1 |
| 132.83 | 11.28 | 2.07 | 3.1 |
| 203.06 | 3.52 | 1.38 | 3.1 |
| 136.03 | 11.75 | 2.12 | 144.53 |
| 208.38 | 3.74 | 1.42 | 218.98 |
| 139.23 | 12.22 | 2.17 | 147.73 |
| 213.66 | 3.98 | 1.45 | 224.28 |
| 142.43 | 12.88 | 2.23 | 150.93 |
| 218.98 | 3.98 | 1.48 | 229.58 |
| 145.83 | | 2.28 | 154.13 |

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Compare 1H2009 Hera results to sector performance

This tool allows to compare the Hera **results as at 30th June 2009** to the performance of the other Italian local utilities.

You can choose the main economic and financial figures.



| | | | |
|--------|--------|--------|------|
| 6.88 | 1.12 | 111.28 | 2.28 |
| 6.43 | 2.88% | 118.88 | 2.28 |
| 5.98 | 1.18 | 128.88 | 2.28 |
| 15.83 | 2.48% | 122.13 | 2.28 |
| 71.28 | 8.48% | 181.88 | 2.28 |
| 18.83 | 3.02% | 187.18 | 2.28 |
| 178.58 | 8.93% | 181.88 | 2.28 |
| 120.03 | 9.40% | 128.83 | 2.28 |
| 181.88 | 3.14% | 192.48 | 2.28 |
| 123.23 | 9.87% | 131.73 | 2.28 |
| 187.18 | 3.26% | 187.18 | 2.28 |
| 128.43 | 10.34% | 131.73 | 2.28 |
| 192.48 | 3.39% | 187.18 | 2.28 |
| 129.83 | 10.81% | 187.18 | 2.28 |
| 197.78 | 3.60% | 138.88 | 2.28 |
| 132.83 | 11.28% | 2.07 | 2.28 |
| 203.08 | 3.82% | 1.38 | 2.28 |
| 136.03 | 11.75% | 2.12 | 2.28 |
| 208.38 | 3.74% | 1.42 | 2.28 |
| 139.23 | 12.22% | 2.17 | 2.28 |
| 213.68 | 3.98% | 1.45 | 2.28 |
| 142.43 | 12.88% | 2.23 | 2.28 |
| 218.98 | 3.98% | 1.48 | 2.28 |
| 145.83 | 3.98% | 2.28 | 2.28 |

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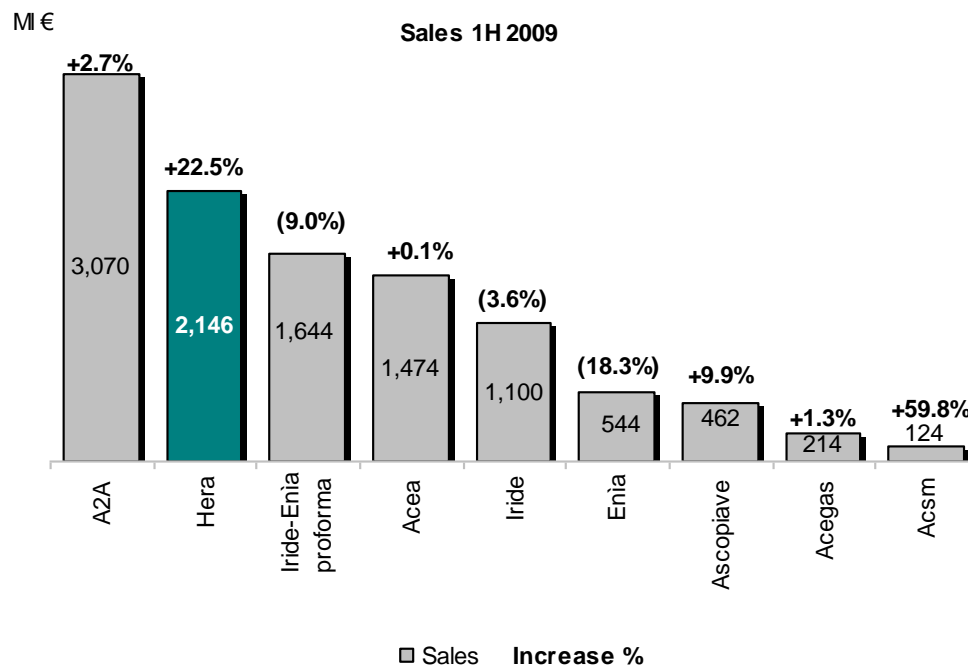
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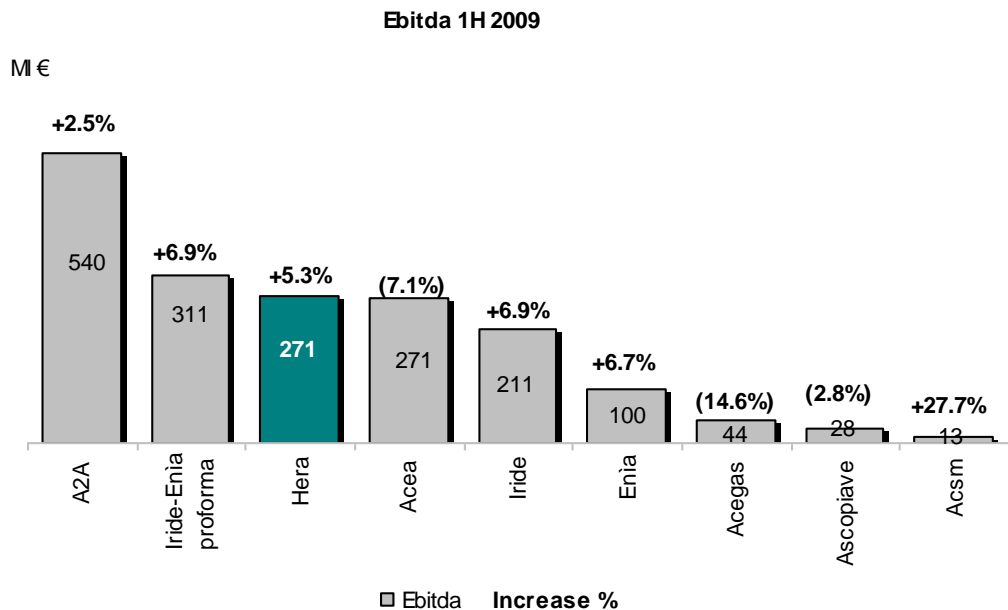
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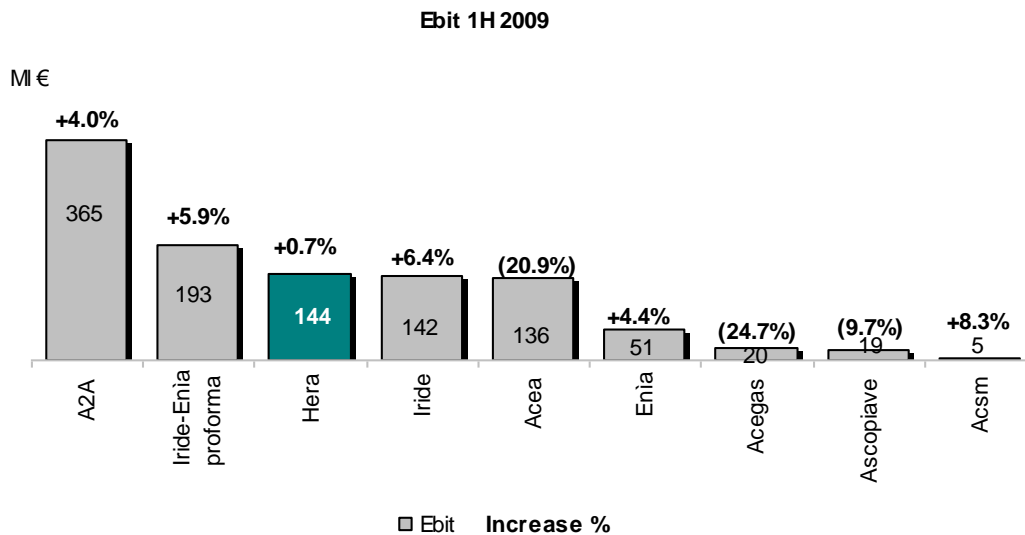
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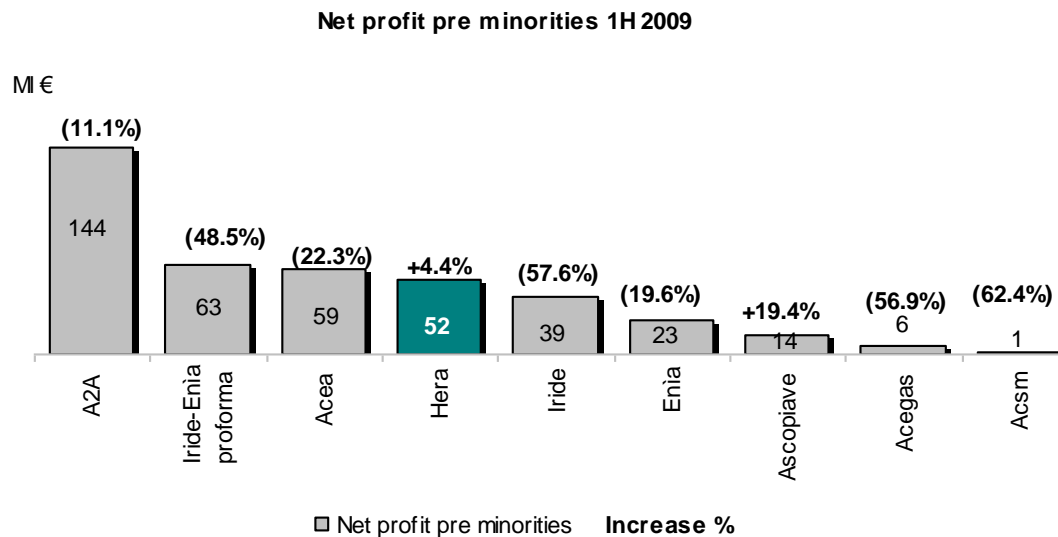
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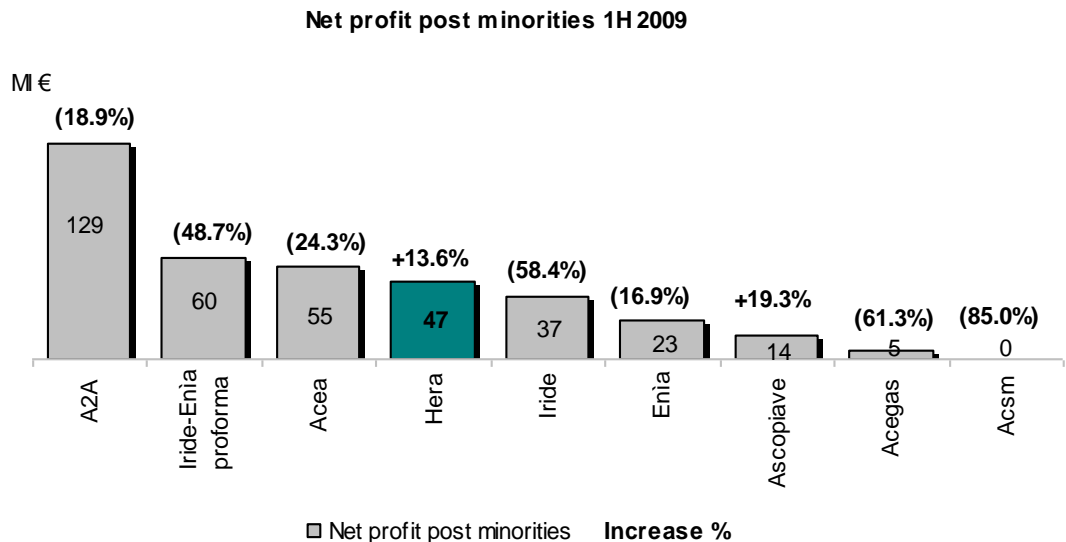
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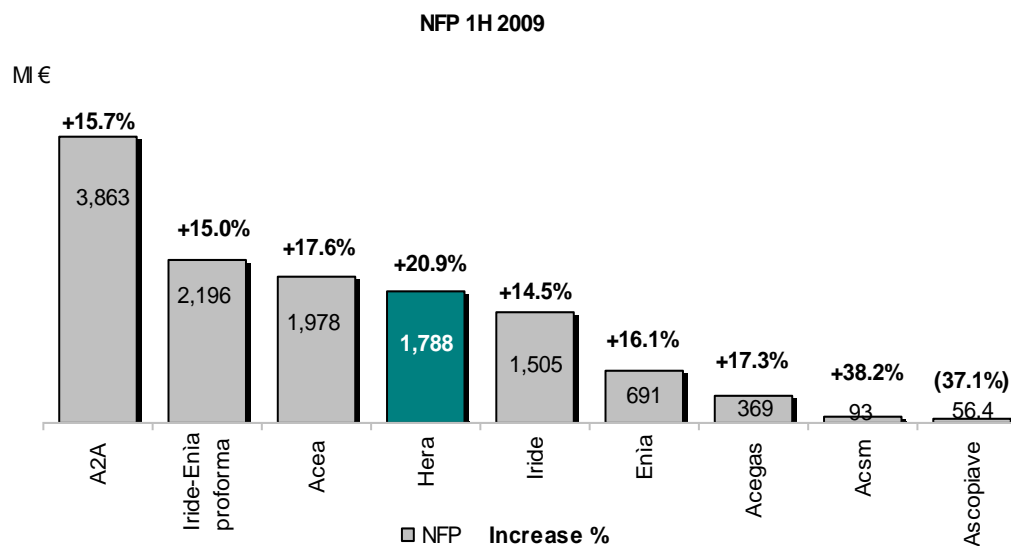
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Compare 1H2008 Hera results to sector performance

This tool allows to compare the Hera **results as at 30th June 2008** to the performance of the other Italian local utilities.

You can choose the main economic and financial figures.



| | | | | |
|--------|--------|------|--------|--------|
| 6.88 | | 1.12 | 111.28 | 1.28 |
| 6.43 | 2.80% | 1.88 | 118.88 | 1.28% |
| 5.98 | 1.94% | 1.14 | 122.14 | 1.28% |
| 15.83 | 8.46% | 1.14 | 122.14 | 1.28% |
| 71.26 | | 1.80 | 125.33 | 2.79% |
| 16.83 | 8.93% | 1.85 | 127.15 | 2.81% |
| 175.56 | 3.02% | 1.25 | 128.53 | 3.53% |
| 120.03 | 9.40% | 1.90 | 192.46 | 9.54% |
| 181.86 | 3.14% | 1.25 | 131.73 | 3.11% |
| 123.23 | 9.87% | 1.90 | 197.76 | 10.11% |
| 187.16 | 3.26% | | | |
| 128.43 | 10.34% | | | |
| 192.46 | 3.39% | | | |
| 129.63 | 10.81% | | | |
| 197.76 | 3.50% | | | |
| 132.83 | 11.28% | | | |
| 203.06 | 3.52% | | | |
| 136.03 | 11.75% | | | |
| 208.36 | 3.74% | | | |
| 139.23 | 12.22% | | | |
| 213.66 | 3.95% | | | |
| 142.43 | 12.69% | | | |
| 218.96 | 3.98% | | | |
| 145.63 | | | | |

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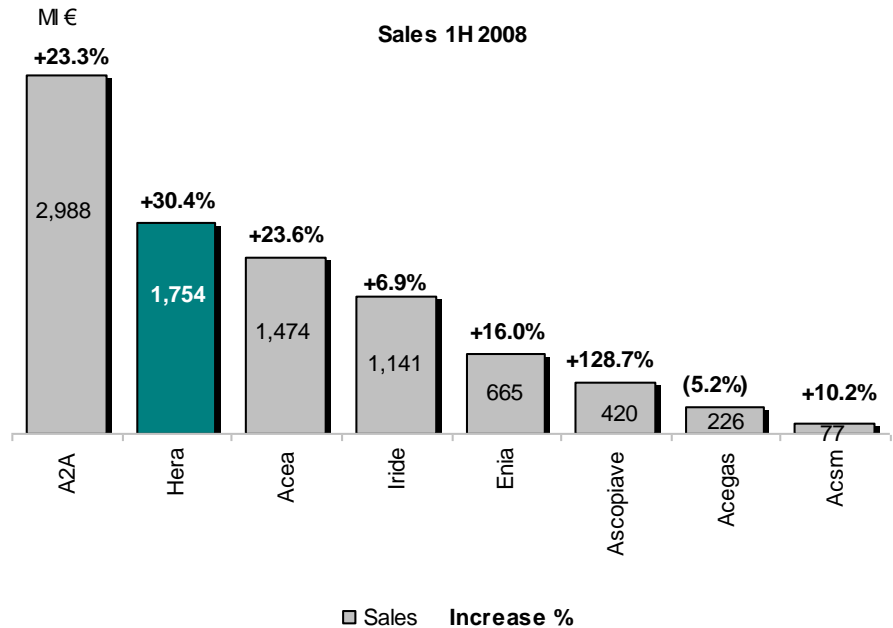
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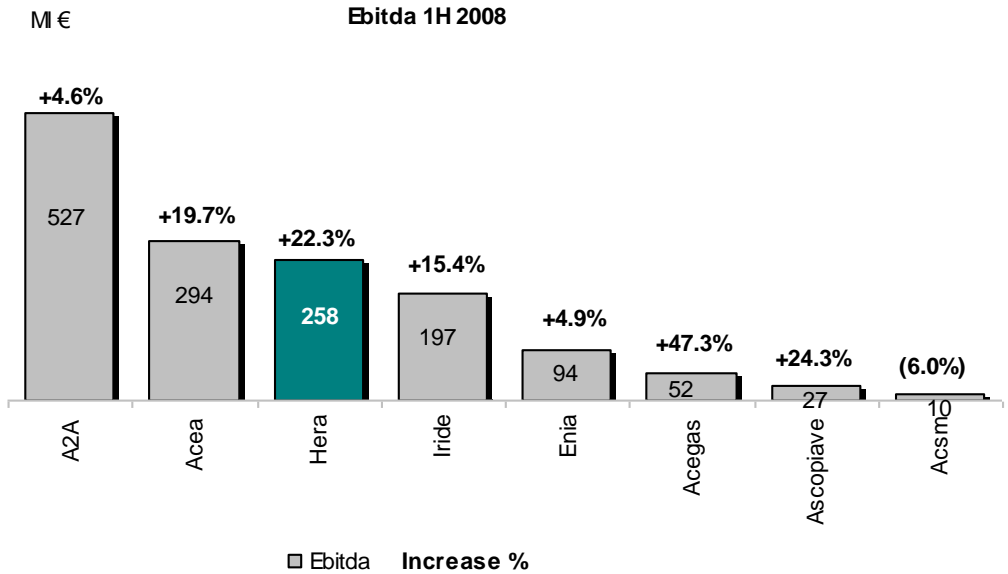
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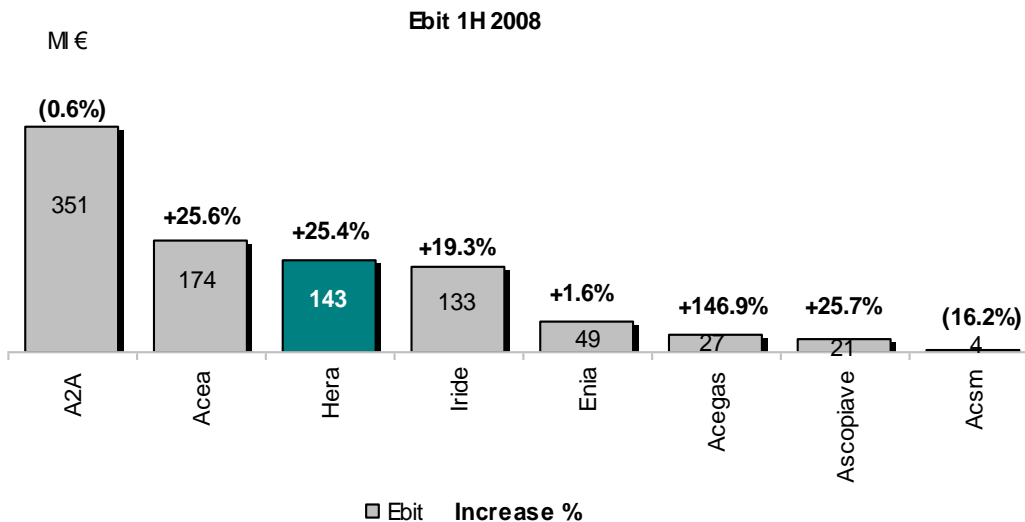
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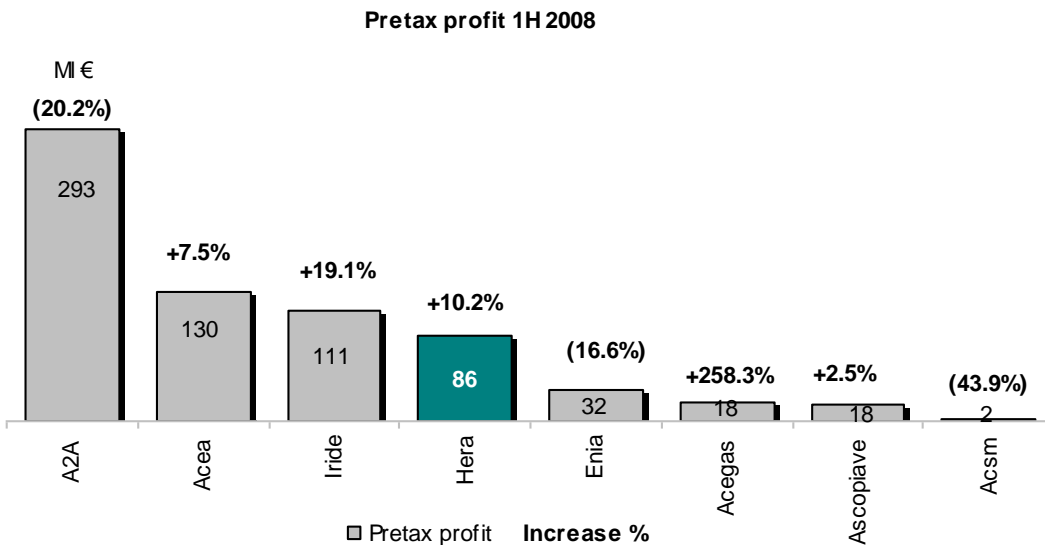
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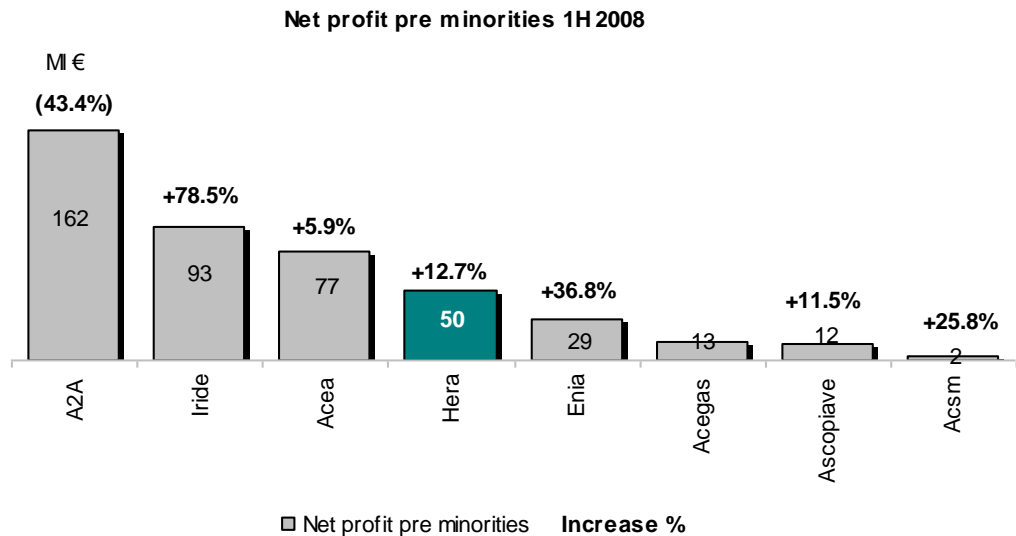
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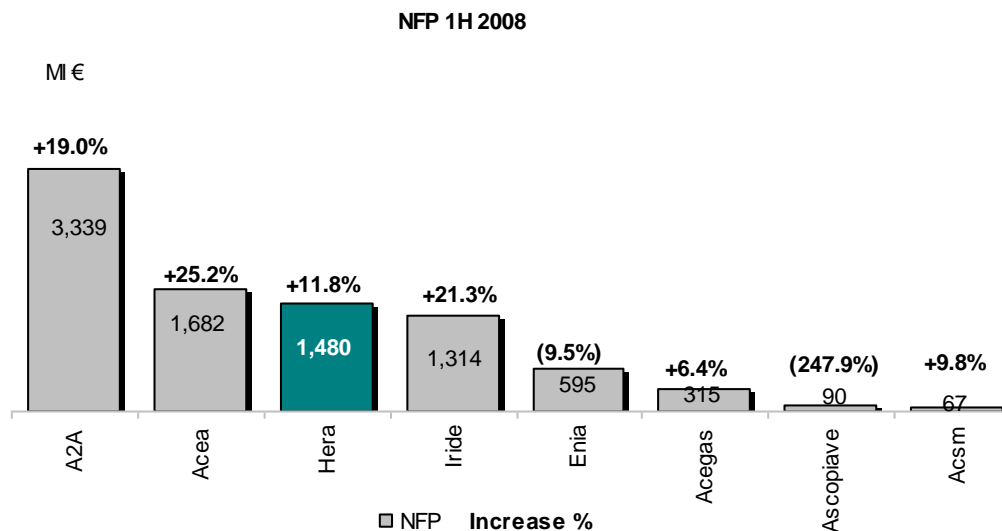
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Compare 1H2007 Hera results to sector performance

This tool allows to compare the Hera **results as at 30th June 2007** to the performance of the other Italian local utilities.

You can choose the main economic and financial figures.



| | | | |
|--------|--------|--------|------|
| 6.88 | 1.12 | 111.28 | 1.28 |
| 6.43 | 1.08 | 110.88 | 1.24 |
| 5.98 | 1.04 | 110.48 | 1.20 |
| 15.83 | 2.80% | 122.13 | 1.36 |
| 71.26 | 8.46% | 122.13 | 1.36 |
| 16.83 | 2.02% | 122.13 | 1.36 |
| 175.56 | 8.93% | 122.13 | 1.36 |
| 120.03 | 3.02% | 122.13 | 1.36 |
| 181.86 | 9.40% | 122.13 | 1.36 |
| 123.23 | 3.14% | 122.13 | 1.36 |
| 187.16 | 9.87% | 122.13 | 1.36 |
| 128.43 | 3.26% | 122.13 | 1.36 |
| 192.46 | 10.34% | 122.13 | 1.36 |
| 129.63 | 3.39% | 122.13 | 1.36 |
| 197.75 | 10.81% | 122.13 | 1.36 |
| 132.83 | 3.50% | 122.13 | 1.36 |
| 203.06 | 11.28% | 122.13 | 1.36 |
| 136.03 | 3.52% | 122.13 | 1.36 |
| 208.36 | 11.75% | 122.13 | 1.36 |
| 139.23 | 3.74% | 122.13 | 1.36 |
| 213.66 | 12.22% | 122.13 | 1.36 |
| 142.43 | 3.95% | 122.13 | 1.36 |
| 218.96 | 12.69% | 122.13 | 1.36 |
| 145.63 | 3.98% | 122.13 | 1.36 |

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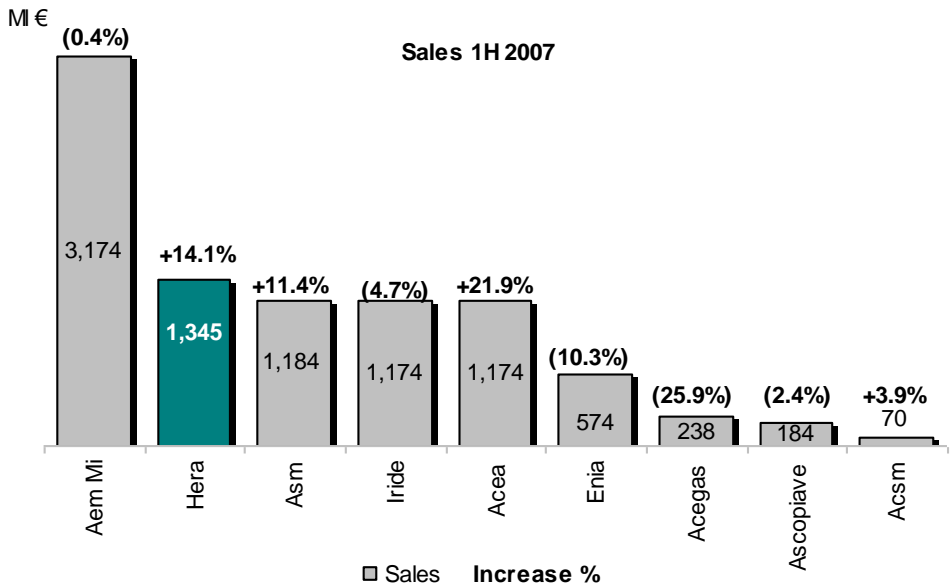
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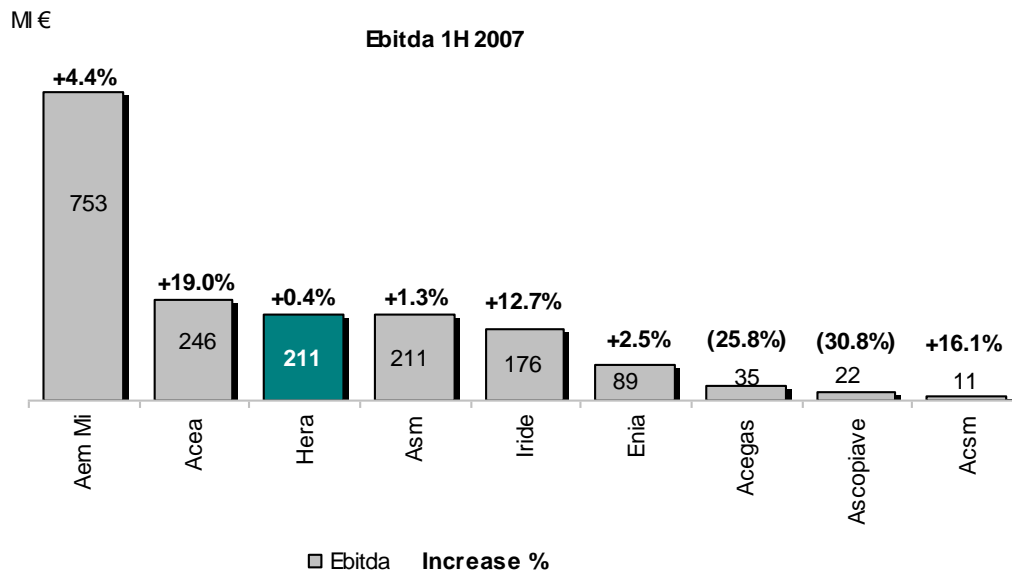
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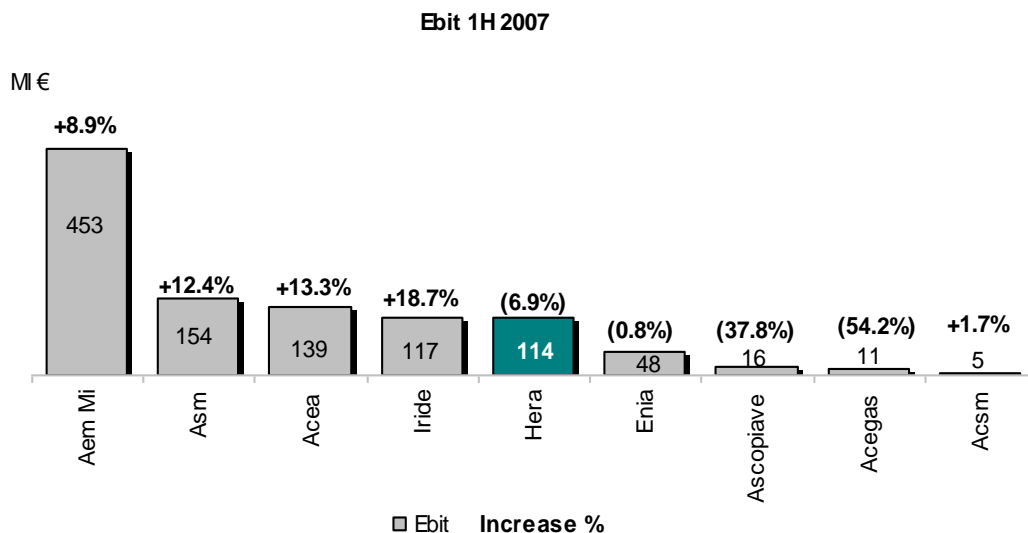
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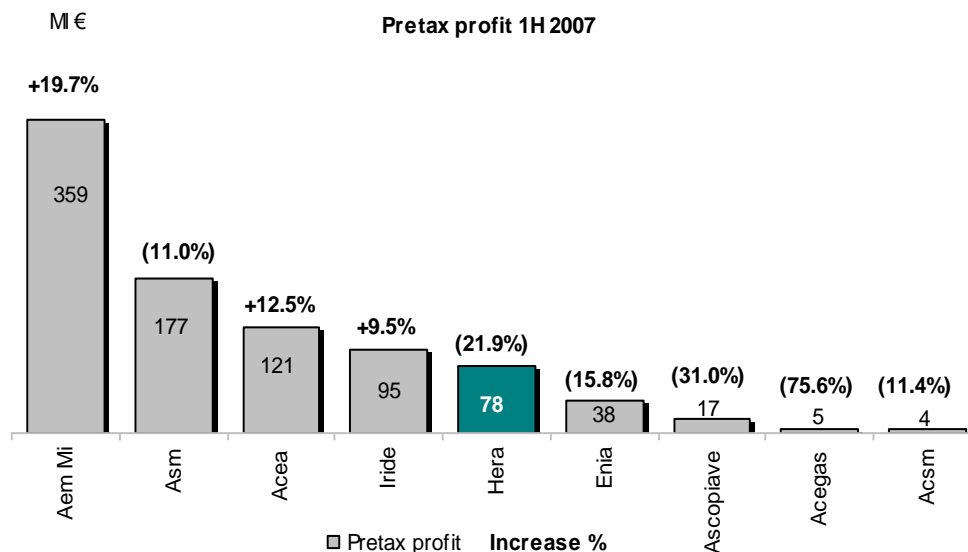
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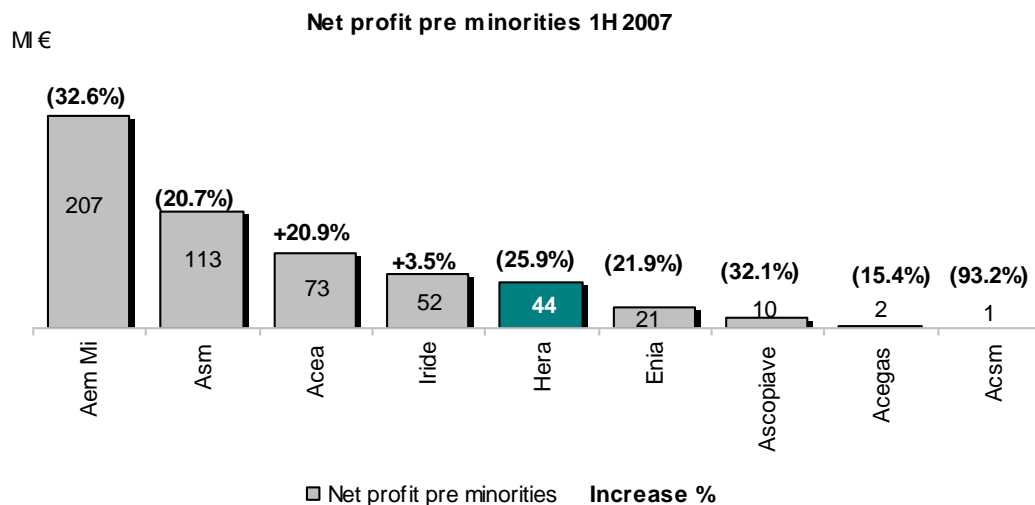
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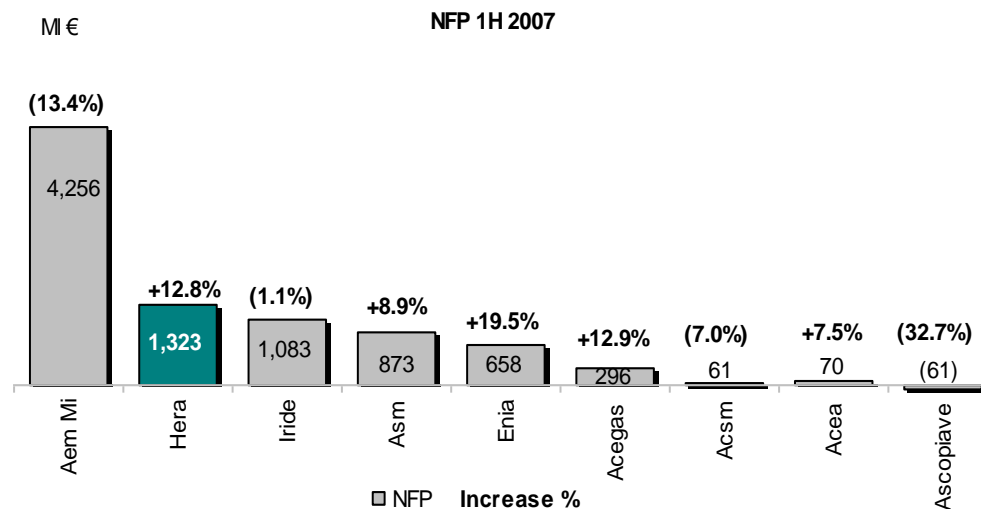
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This tool allows to compare the Hera **results as at 30th June 2010** to the performance of the other Italian local utilities.

You can choose the main economic and financial figures.

| | | | |
|--------|--------|--------|-------|
| 6.88 | 1.12 | 111.28 | 1.28% |
| 6.43 | 2.88% | 118.88 | 1.28% |
| 5.98 | 1.18 | 128.88 | 1.28% |
| 15.83 | 1.18 | 122.13 | 1.28% |
| 71.28 | 8.48% | 181.88 | 1.28% |
| 18.83 | 3.92% | 181.88 | 1.28% |
| 175.58 | 8.93% | 187.18 | 1.28% |
| 120.03 | 3.02% | 181.88 | 1.28% |
| 181.88 | 3.14% | 128.83 | 1.28% |
| 123.23 | 9.40% | 192.48 | 1.28% |
| 187.18 | 9.87% | 131.73 | 1.28% |
| 128.43 | 3.26% | 187.76 | 10.11 |
| 192.48 | 10.34% | 187.76 | 10.11 |
| 129.63 | 3.38% | 187.76 | 10.11 |
| 192.48 | 10.81% | 187.76 | 10.11 |
| 197.76 | 3.60% | 1.38 | 1.28% |
| 132.83 | 11.28% | 2.07 | 1.28% |
| 203.06 | 3.52% | 1.38 | 1.28% |
| 136.03 | 11.75% | 2.12 | 1.28% |
| 208.36 | 3.74% | 1.42 | 1.28% |
| 139.23 | 12.22% | 2.17 | 1.28% |
| 213.66 | 3.95% | 1.45 | 1.28% |
| 142.43 | 12.88% | 2.23 | 1.28% |
| 218.98 | 3.98% | 1.48 | 1.28% |
| 145.83 | | 2.28 | 1.28% |

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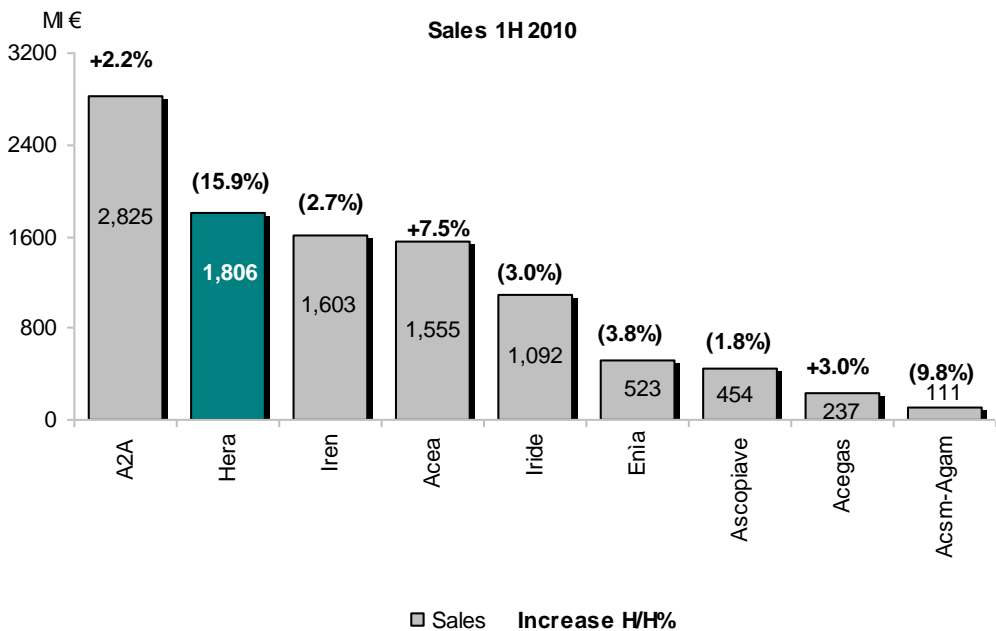
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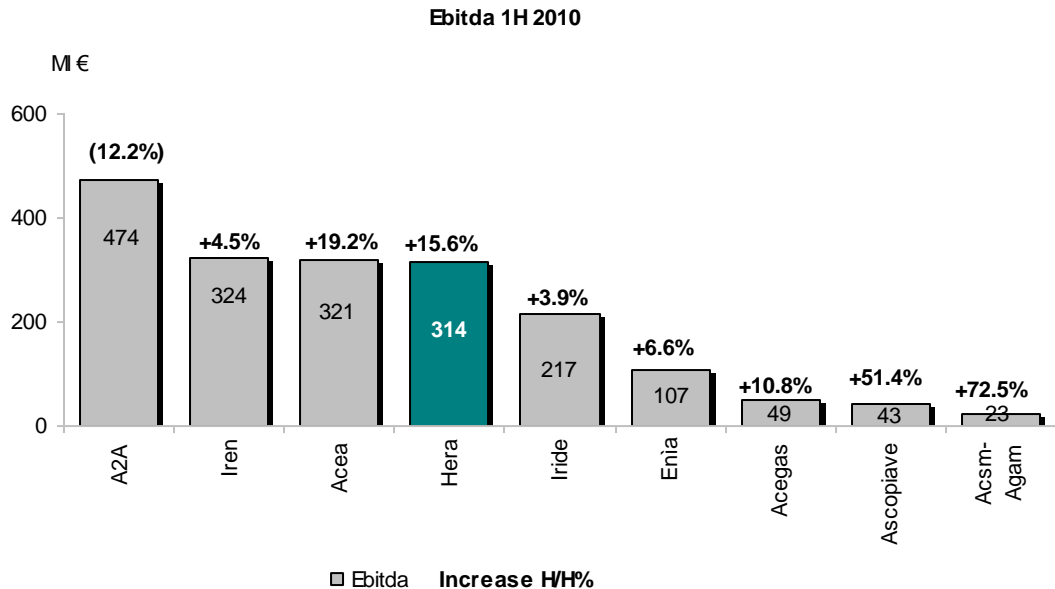
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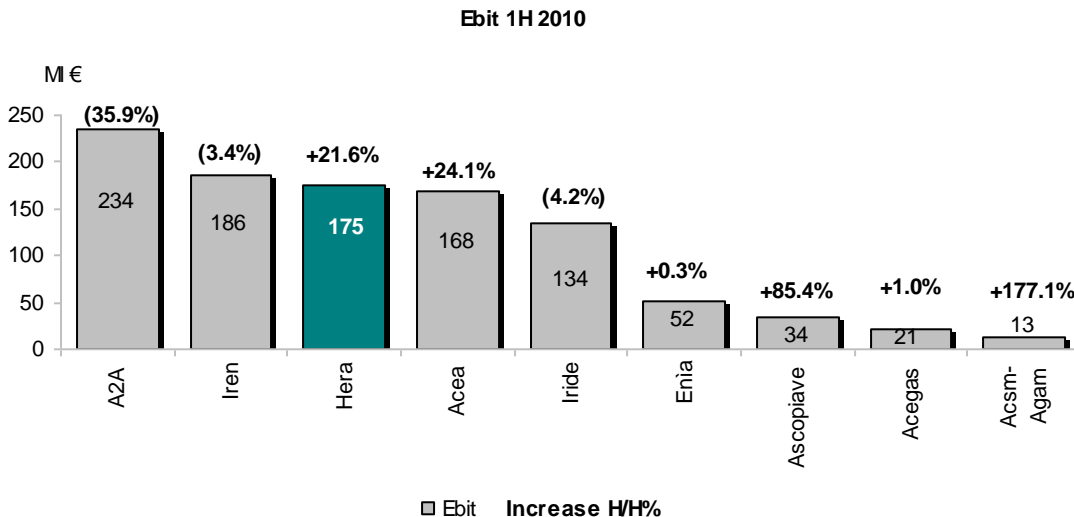
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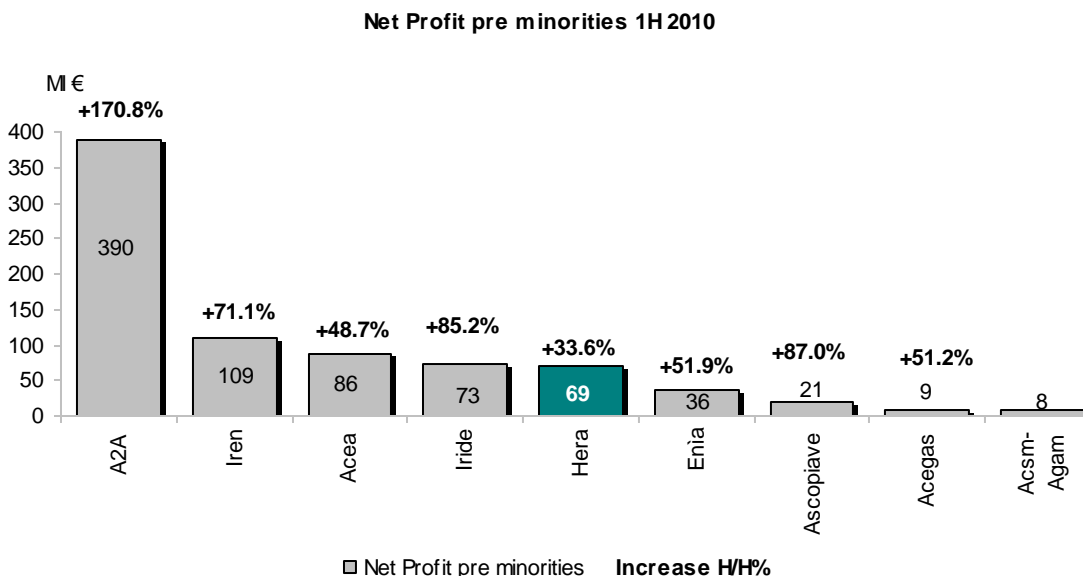
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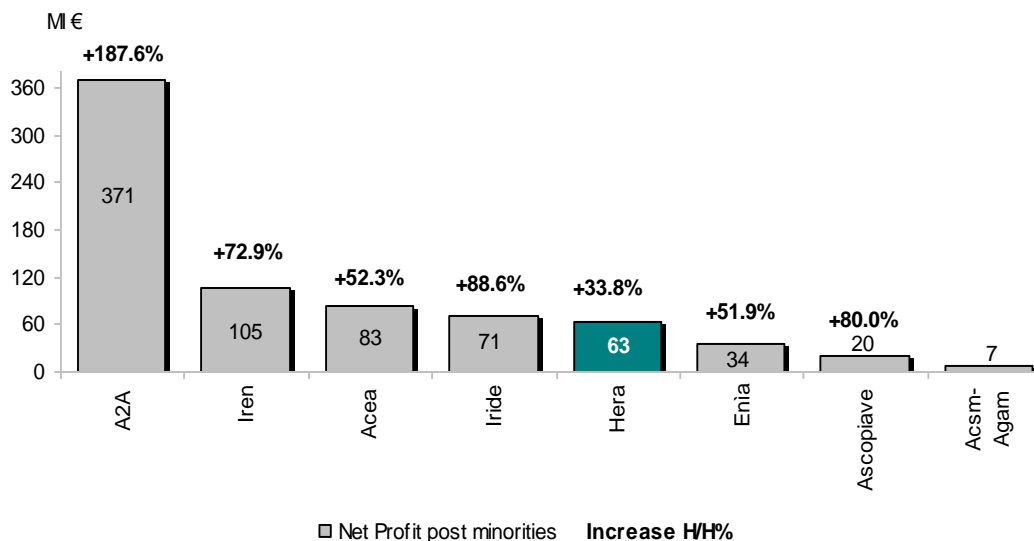
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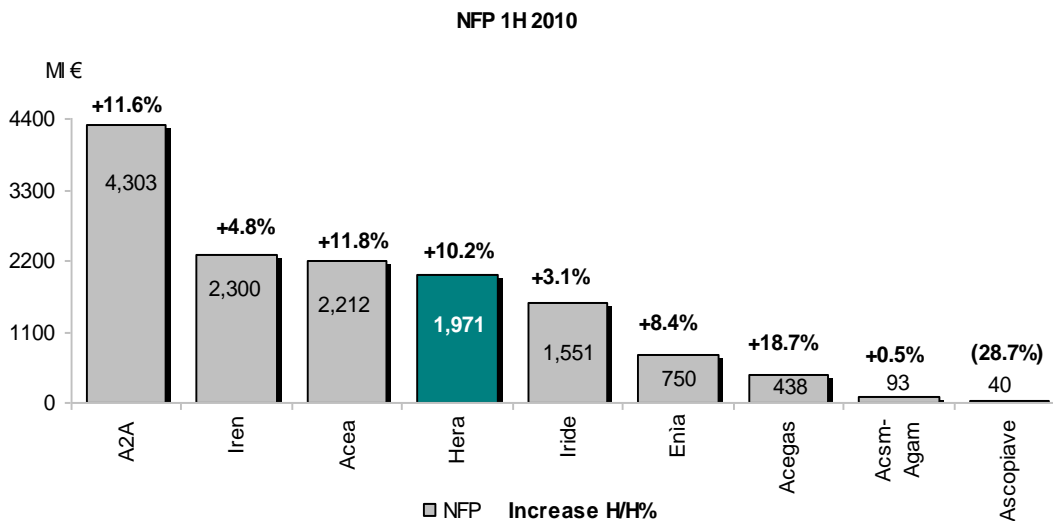
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Compare 1H2011 Hera results to sector performance

This tool allows to compare the Hera **results as at 30th June 2011** to the performance of the other Italian local utilities.

You can choose the main economic and financial figures.



| | | | | |
|--------|--------|------|--------|-------|
| 6.88 | | 1.12 | 111.28 | 2.28 |
| 6.43 | 2.80% | 1.88 | 118.88 | 2.28 |
| 5.98 | 1.99% | 1.14 | 118.88 | 2.28 |
| 15.83 | 2.46% | 1.14 | 122.13 | 2.28 |
| 71.26 | 8.46% | 1.14 | 122.13 | 2.28 |
| 16.83 | | 1.80 | 125.33 | 2.79% |
| 175.56 | 8.93% | 1.85 | 161.86 | 2.79% |
| 120.03 | 3.02% | 1.85 | 187.10 | 2.81% |
| 181.88 | 9.40% | 1.25 | 128.83 | 9.56% |
| 123.23 | | 1.90 | 192.46 | 9.56% |
| 187.16 | 3.14% | 1.25 | 131.73 | 3.1 |
| 128.43 | 9.87% | 1.90 | 197.76 | 10.11 |
| 192.46 | 3.26% | | | 10.11 |
| 129.63 | 10.34% | | | 3.1 |
| 129.63 | 3.39% | | | 3.1 |
| 197.76 | 10.81% | 2.28 | 197.76 | 3.1 |
| 132.83 | 3.60% | 1.38 | 218.98 | 3.1 |
| 203.06 | 11.28% | 2.07 | 218.98 | 3.1 |
| 136.03 | 3.82% | 1.38 | 218.98 | 3.1 |
| 208.36 | 11.75% | 2.12 | 218.98 | 3.1 |
| 139.23 | 3.74% | 1.42 | 147.73 | 3.1 |
| 213.66 | 12.22% | 2.17 | 224.26 | 3.1 |
| 142.43 | 3.96% | 1.45 | 150.93 | 3.1 |
| 218.98 | 12.69% | 2.23 | 229.56 | 3.1 |
| 145.83 | 3.98% | 1.48 | 229.56 | 3.1 |
| | | 2.28 | 229.56 | 3.1 |

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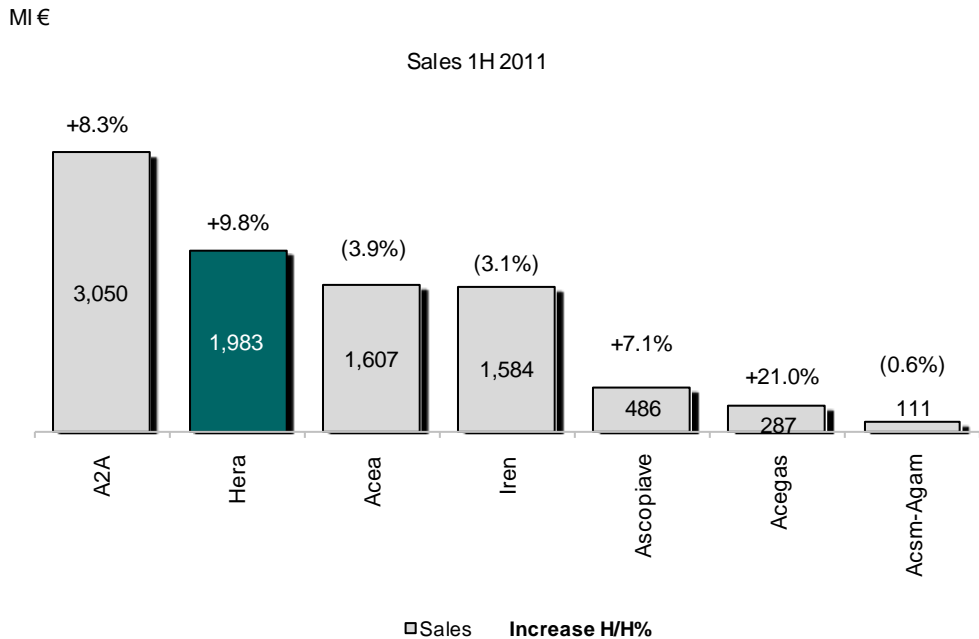
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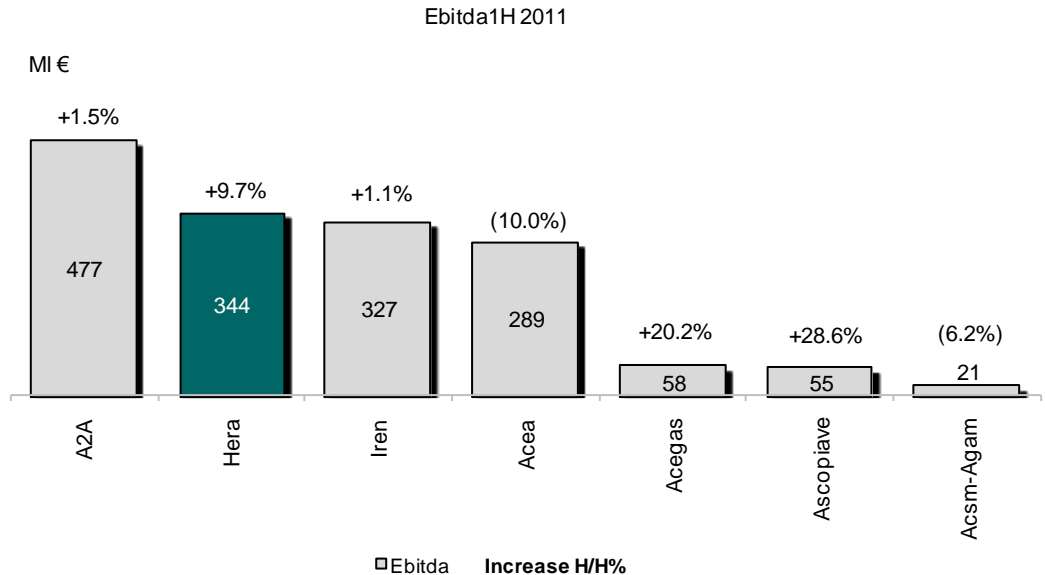
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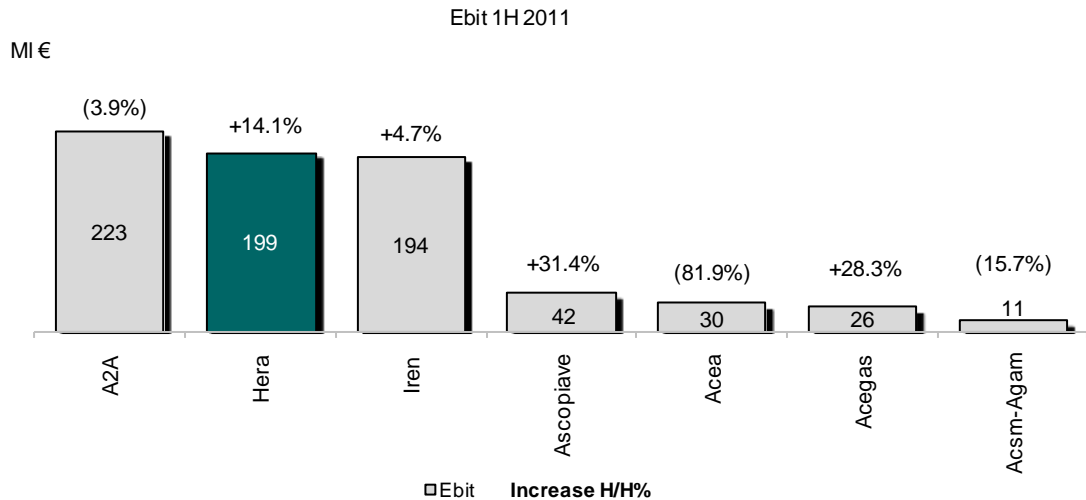
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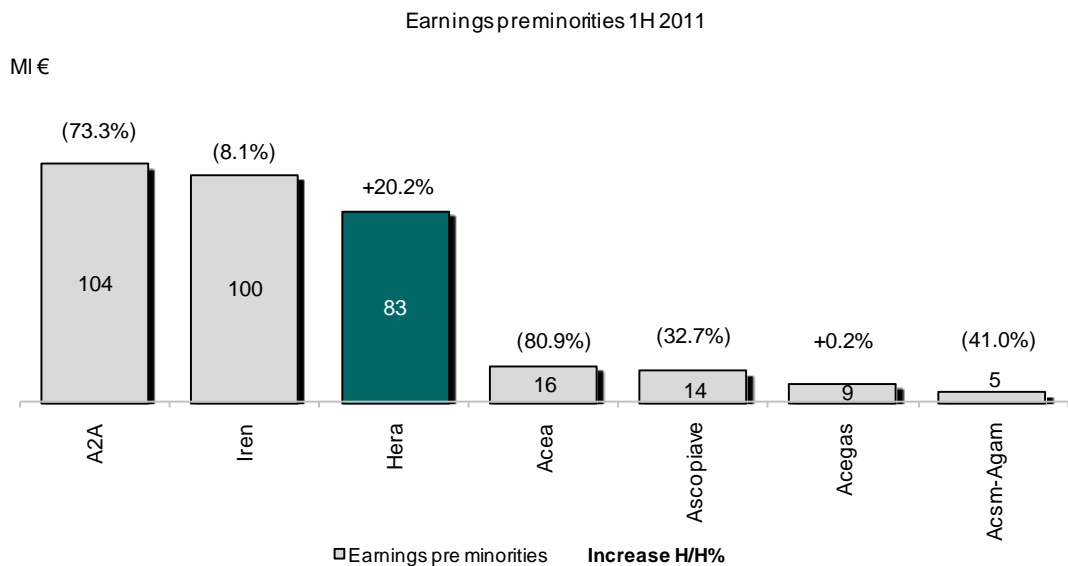
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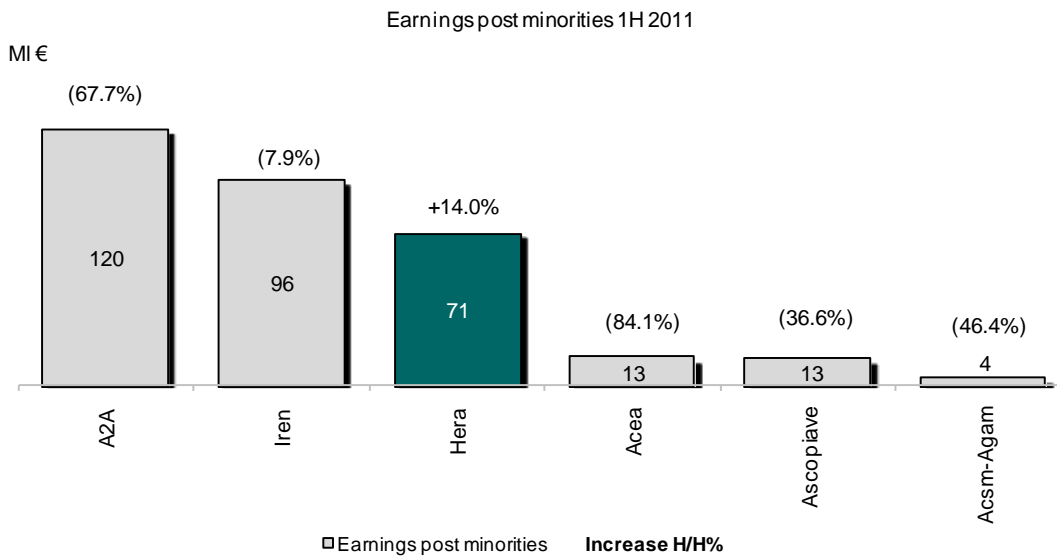
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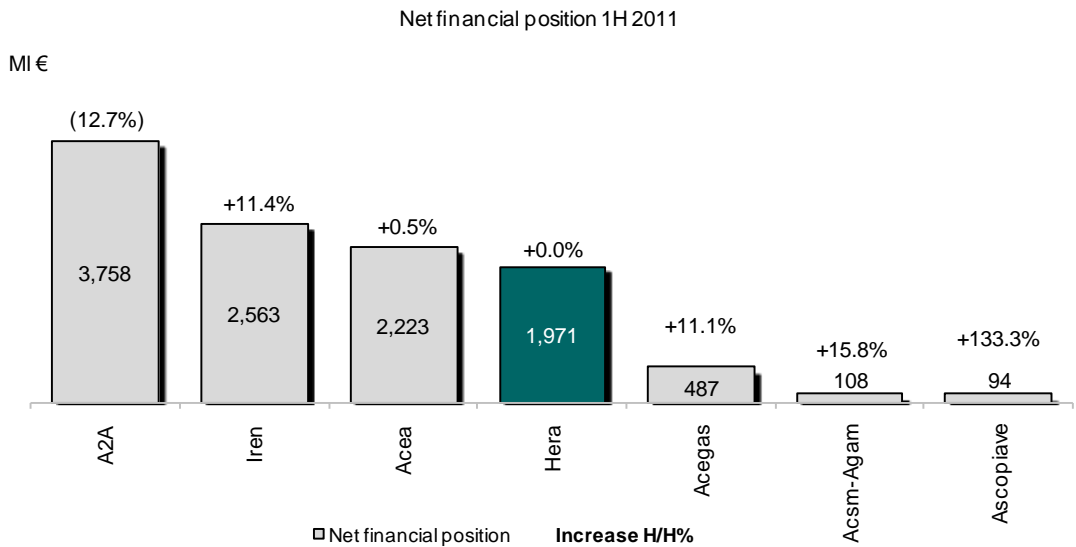
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Market Position

Compare 1H2012 Hera results to sector performance

This tool allows to compare the Hera **results as at 30th June 2012** to the performance of the other Italian local utilities.

You can choose the main economic and financial figures.



| | | | | | |
|--------|--------|------|--------|------|------|
| 6.88 | 2.80% | 1.12 | 11.28% | 1.38 | 2.17 |
| 6.43 | 2.60% | 1.08 | 11.28% | 1.38 | 2.17 |
| 5.98 | 2.40% | 1.04 | 11.28% | 1.38 | 2.17 |
| 15.83 | 7.40% | 1.14 | 12.2% | 1.42 | 2.17 |
| 71.26 | 8.40% | 1.18 | 12.2% | 1.42 | 2.17 |
| 16.83 | 8.40% | 1.18 | 12.2% | 1.42 | 2.17 |
| 175.56 | 8.93% | 1.80 | 12.2% | 1.42 | 2.17 |
| 120.03 | 3.02% | 1.85 | 12.2% | 1.42 | 2.17 |
| 181.88 | 9.40% | 1.25 | 12.2% | 1.42 | 2.17 |
| 123.23 | 3.14% | 1.90 | 12.2% | 1.42 | 2.17 |
| 187.16 | 9.87% | 1.85 | 12.2% | 1.42 | 2.17 |
| 128.43 | 3.20% | 1.25 | 12.2% | 1.42 | 2.17 |
| 192.46 | 10.34% | 1.25 | 12.2% | 1.42 | 2.17 |
| 129.63 | 3.39% | 1.90 | 12.2% | 1.42 | 2.17 |
| 197.75 | 10.81% | 1.25 | 12.2% | 1.42 | 2.17 |
| 132.83 | 3.50% | 1.38 | 12.2% | 1.42 | 2.17 |
| 203.06 | 11.28% | 2.07 | 12.2% | 1.42 | 2.17 |
| 136.03 | 3.52% | 1.38 | 12.2% | 1.42 | 2.17 |
| 208.36 | 11.75% | 2.12 | 12.2% | 1.42 | 2.17 |
| 139.23 | 3.74% | 1.42 | 12.2% | 1.42 | 2.17 |
| 213.66 | 12.22% | 2.17 | 12.2% | 1.42 | 2.17 |
| 142.43 | 3.95% | 1.45 | 12.2% | 1.42 | 2.17 |
| 218.96 | 12.69% | 2.23 | 12.2% | 1.42 | 2.17 |
| 145.63 | 3.98% | 1.48 | 12.2% | 1.42 | 2.17 |

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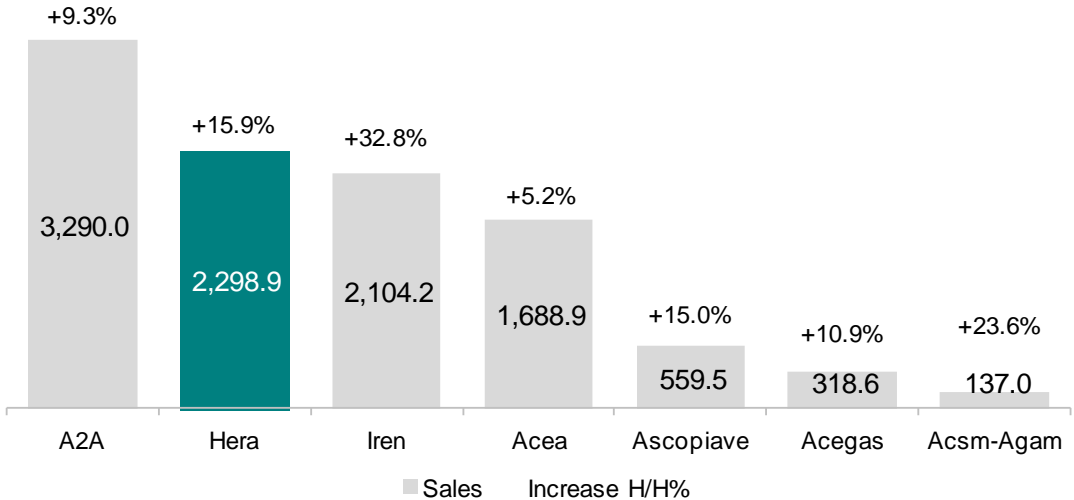
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Sales 1H 2012 (mln€)



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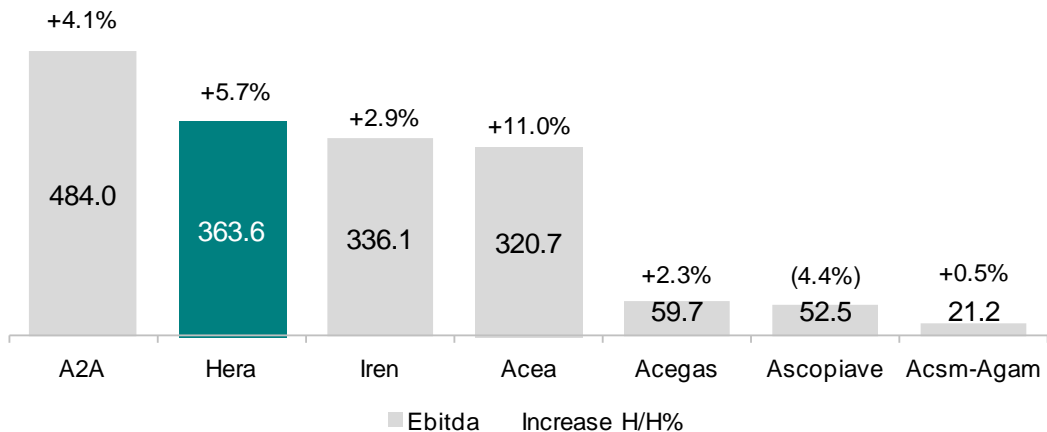
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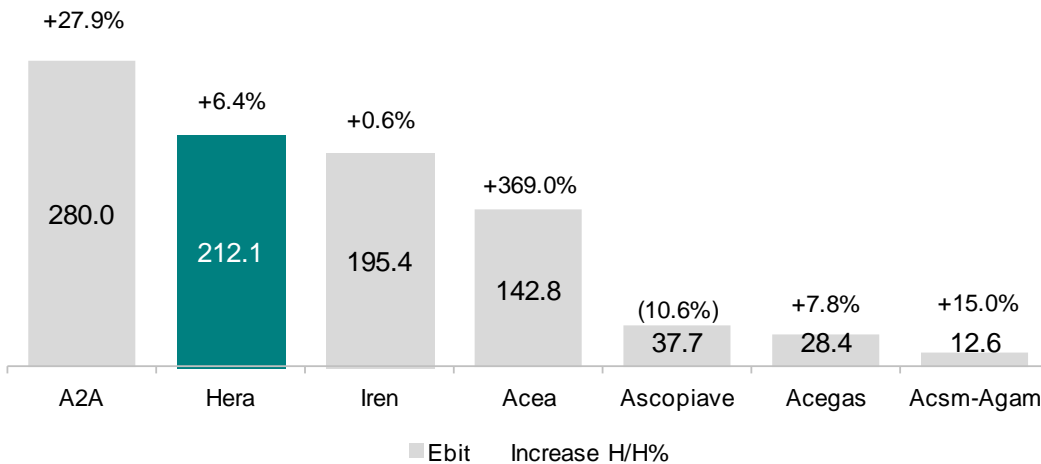
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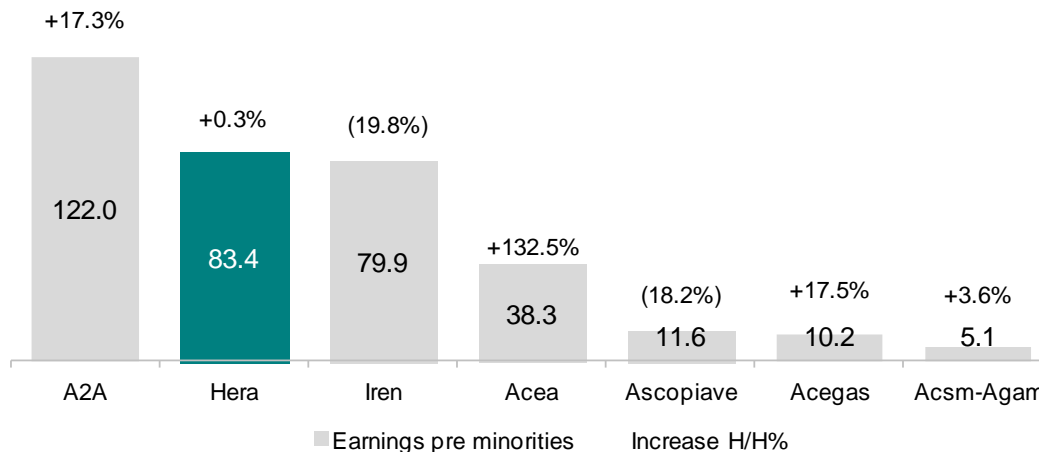
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Earnings pre minorities 1H 2012 (mln€)



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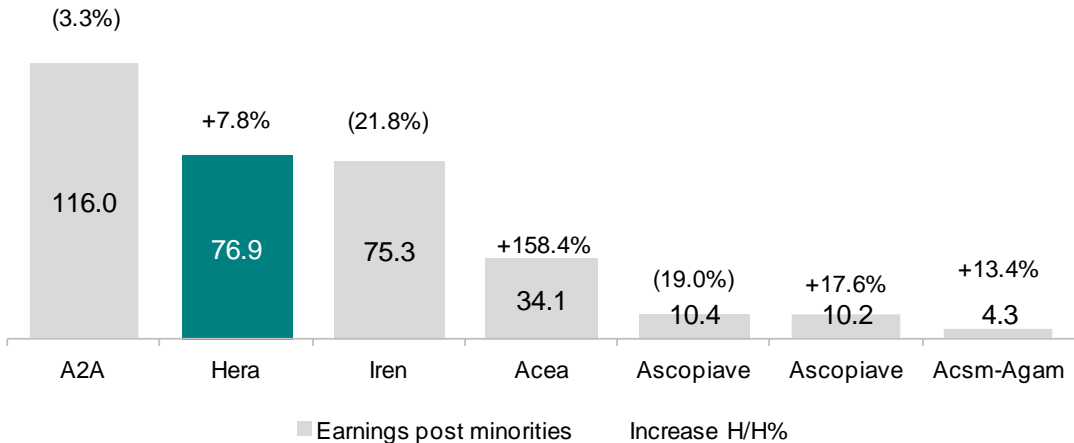
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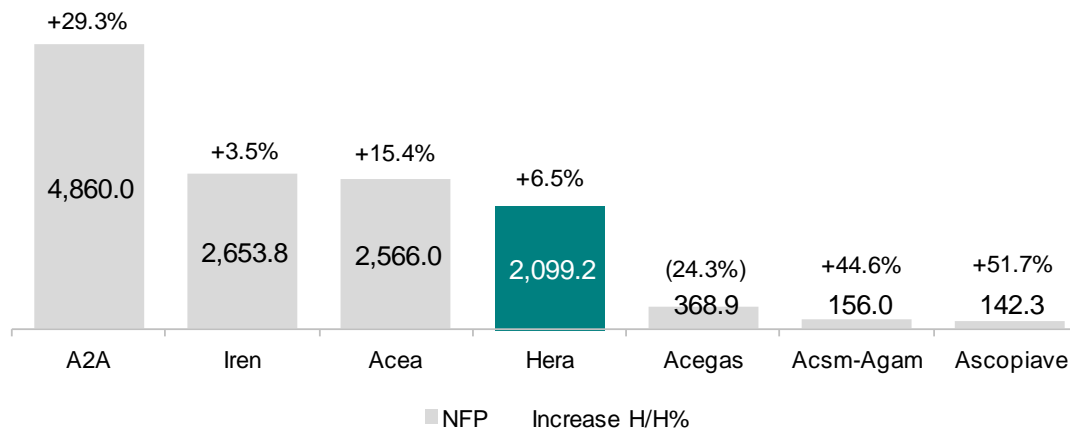
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